## STRENGTHS AND LIMITATIONS TO COMMON FINANCIAL PRODUCTS

	CASH	SAVINGS/ CHECKING	CDs	BONDS / BOND FUNDS <sup>1</sup>	PRECIOUS METALS like GOLD, SILVER	TERM	FIXED ANNUITIES	PREFERRED STOCK
Predictable Financial Results	<b>\</b>	✓	✓	✓		✓	✓	
No Capital Loss / Safe Harbor		<b>✓</b>	<b>√</b> 2	<b>√</b> <sup>2</sup>			✓	
Guaranteed Cash Accumulation		✓	<b>√</b> <sup>2</sup>	<b>√</b> <sup>2</sup>			✓	
Competitive Rate of Return		<b>√</b> *	✓	✓	✓		1	✓
Flexible Contribution Limit	•/	<b>✓</b>	✓	✓	✓		✓	✓
Liquidity, Use and Control		✓	✓		✓			✓
Guaranteed Loan Option								
No Government Involvement		✓	✓	✓	✓	✓		✓
Tax-Deferred Growth							✓	
Tax-Free Death Benefit						✓		
Tax-Deductible Contributions								

<sup>\*</sup> Questionable definition of the word competitive, since most Savings accounts only accrue pennies in interest.

<sup>1.</sup> The interest on municipal bonds is tax-free. 2. Applicable if held to maturity.

## STRENGTHS AND LIMITATIONS TO COMMON FINANCIAL PRODUCTS

	COMMON STOCK	EQUITY MUTUAL FUNDS	VARIABLE ANNUITIES	IUL / VUL UNIVERSAL LIFE	EXCHANGE TRADED FUNDS	401K, 403B, IRA, etc. QUALIFIED PLANS	REAL ESTATE	PARTICIPATING WHOLE LIFE
Predictable Financial Results								✓
No Capital Loss / Safe Harbor								✓
Guaranteed Cash Accumulation								✓
Competitive Rate of Return		✓	✓	✓	✓	✓	<b>√</b>	✓
Flexible Contribution Limit		✓	<b>√</b>	✓	✓		<b>√</b>	✓
Liquidity, Use and Control		✓		✓	✓			✓
Guaranteed Loan Option								✓
No Government Involvement	/	✓		✓	✓		<b>√</b>	✓
Tax-Deferred Growth			<b>√</b>	✓		✓	<b>√</b>	✓
Tax-Free Death Benefit				✓				✓
Tax-Deductible Contributions						✓		✓

Source: Financial Independence in the 21st Century by Dwayne Burnell and Suzanne Burnell.